



Contact:
David Trinder
F&I Administration Solutions
(630) 925 4850
dtrinder@fiadmin.com

OAK GROUP GETS ON BOARD WITH F&I ADMIN

Leading provider of software for F&I products signs yet another satisfied customer

Chicago, Illinois. July 14, 2010 – F&I Administration Solutions, LLC, has signed Oak Services, Inc, its fifth new customer in five months. Oak Services, Inc, based in Elmhurst, Illinois, operates as Oak Group and AMS (Administrative Marketing Services) and is a provider of dealer F&I products and services. Oak Group will be using F&I Admin’s SCS Auto platform to handle the administration of products such as GAP, etch and limited warranty.

“The future of this industry requires providers to be highly efficient in the administration of their F&I products and at the same time to be electronically connected to their dealers,” said John Peterson, President of Oak Group. “F&I Admin delivers on both of these requirements. For growing businesses like ours, it makes logical and economical sense to streamline the admin process with their comprehensive solution.”

“It is a pleasure to be able to meet the needs of companies like Oak Group,” said David Trinder, CEO of F&I Administration Solutions. “The fact that they are our fifth new customer in five months is a clear indication that the industry is getting healthier, and that F&I Admin is now recognized as the leading solution provider for the administration of F&I products.” SCS Auto is a fully integrated, web-based solution that is built for automotive aftermarket product and service providers to automate and streamline the F&I product administration process. SCS Auto GAP is the only commercially available system specifically designed to support GAP and similar products. The SCS Auto suite is also designed to support the administration of vehicle service contracts, prepaid maintenance, appearance protection and more. In addition to enabling the complete administration of these products, SCS Auto is also broadly connected to other service providers in the industry, including nine menu systems, parts databases, accounting systems and a state-of-the-art credit card solution for the efficient payment of claims.

“This all-inclusive solution allows a provider to grow without requiring a corresponding increase in administration staff,” added Steve Pearl, President of Oak Group. “In addition, F&I Admin has linked up with numerous other systems within the dealer network and this will allow us to expand the options we can offer dealers in how they work and communicate with us.”

Additional information about SCS Auto can be found at www.fiadmin.com.

About F&I Administration Solutions, LLC

F&I Administration Solutions, LLC is the leading provider of software for the automotive aftermarket industry, supporting products such as vehicle service contracts, GAP, prepaid maintenance, appearance protection and more. Built specifically for automotive aftermarket product and service providers, the SCS Auto platform is a fully integrated, web-based solution that automates and streamlines the F&I product administration process. This complete solution gives F&I product providers the necessary tools to run their back offices, while reducing IT expenses, time and manpower.

The hosted service is designed to allow provider administration staff to access a full suite of services that support product, contract, channel, claims and risk management functions, 24/7 via an intuitive graphical user interface using only a web browser. In addition to the administration functions, the system provides access to real-time data and a powerful reporting module that enables administrators to track payments, perform precise analyses and identify program inefficiencies.

About Oak Group

Oak Services, Inc, operating as The Oak Group, has been committed to helping new & used retail automobile dealers, motorsport dealers and R.V. dealers maximize income, performance & customer satisfaction since 1975. Oak’s AMS (Administrative Marketing Services) under the direction of Jennifer Mercado, Executive V. P., develops, administers and markets the best in F & I products and services such as “Lifetime Warranties”, Dealer “Self insured programs”, GAP, Theft Deterrent Systems, Training and more to general agents throughout the US. For more information, visit www.calloak.com or call 1-800-441-4228

